





Adding Values to Value

Corporate Profile



About Us

SUMEDHA FISCAL SERVICES LTD

-  Listed Investment Banking company
 -  Incorporated in the year 1989
 -  Journey has been extremely focused and demanding
 -  Wide bouquet of services ranging from Corporate Finance, Issue Management, Restructuring and Corporate Advisory
 -  Pan India presence across five locations
 -  Client centric business approach
 -  Focus on creating long term business relationships with clients
 -  Carving a niche in the financial services sector
- 

Sumedha Milestones



1995 - 2004

- Started Operations from Kolkata, Delhi, Mumbai and Bangalore
- IPO – With BSE & CSE Listing
- NSE trading membership for equity and derivative broking



2005 - 2010

- Dr. Basudeb Sen, M.A.(Eco), Ph.D. and an Alumnus of Harvard Business School, joins the Board
- DP services for NSDL
- Currency derivative
- Commodity broking at MCX (through subsidiary)
- Employee Stock Option Scheme ESOP launched
- Opened branches at Ahmadabad & Hyderabad
- Re-launched web portal www.sumedhafiscal.com



2011 - 2019

- BSE membership for Cash & Derivative Broking
- SFSL ESOP 2011 announced and modified in 2018.
- Brand Equities Treaties Ltd (part of Times of India group) invested in Sumedha
- SEBI approved Portfolio Management Services launched
- Successful rebranding of Sumedha
- Promoted Sumedha Management as Insolvency Professional Entity.



2020 - 2022

- Focus on Investment Banking activities.
- Mr. S A Ramesh Rangan (Ex-MD State Bank of Patiala) and Mr. Santanu Mukherjee (Ex- MD State Bank of Hyderabad) joins the board.
- Surrender of Broking memberships so as to focus on Investment Banking
- PAT stands at Rs. 3 Crores
- Net worth crosses Rs. 47 Crores

Sumedha Philosophy



Vision

Integrity
Commitment
Accountability
Respect
Transparency
Fair



Values

To be the best
financial Service
provider and be a
one stop shop for
all markets



Mission

To strive for client
satisfaction by
providing integrated
financial solutions
through excellence ,
integrity and
teamwork fostering
continuous growth
for our stakeholders



Value Proposition

Approach

- Focus on creating long term relationships – a trusted partner

Execution Orientation

- High quality execution by an experienced team of professionals

Professional Integrity

- Strong emphasis on confidentiality and integrity in a sensitive business environment.

Track Record and Experience

- Proven Expertise in analyzing and advising on various business and financial models.
- Ability, experience and creativity to structure result-oriented financial solutions.





Sumedha Group: Business Verticals



Insolvency Bankruptcy Code Practice

- ✓ Insolvency Advisory
- ✓ Resolution Application
- ✓ Voluntary Liquidation
- ✓ Management Buy-outs
- ✓ Business Turnaround and growth

Major Transactions

Name of the Company	Amount of Resolution (In Crs.)	Status	Name of the Company	Amount of Resolution (In Crs.)	Status
Pro Minerals	274	Successfully Resolved	Keti Highway Developers	18	Successfully Resolved
Gloster Cables	72	Successfully Resolved	Adhunik Steel	230	Submitted Resolution Plan
Kitply	175	Successfully Resolved	Suryachakra Group	10	Successfully Resolved

Empanelled with



Website: <http://sumedhamanagement.com/>

*under Sumedha Management Solutions Pvt. Ltd., No. IBBI/IPE/0020

Insolvency Bankruptcy Code Practice

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Major Transactions

Name of the Company	Amount of Resolution (In Crs.)	Status	Name of the Company	Amount of Resolution (In Crs.)	Status
Indu Projects	501	Submitted Resolution Plan	Dimension Steel & Alloys Pvt. Ltd.	22	Successfully Resolved
Twenty First Century Wire Rods	42	Submitted Resolution Plan	Ennore Coke Ltd.	18	Sale under liquidation
Ind Bharat Energy (Utkal) Limited	1026	Submitted Resolution Plan	Lanco Vidarbha Thermal Power	296	Sale under liquidation



Website: <http://sumedhamanagement.com/>

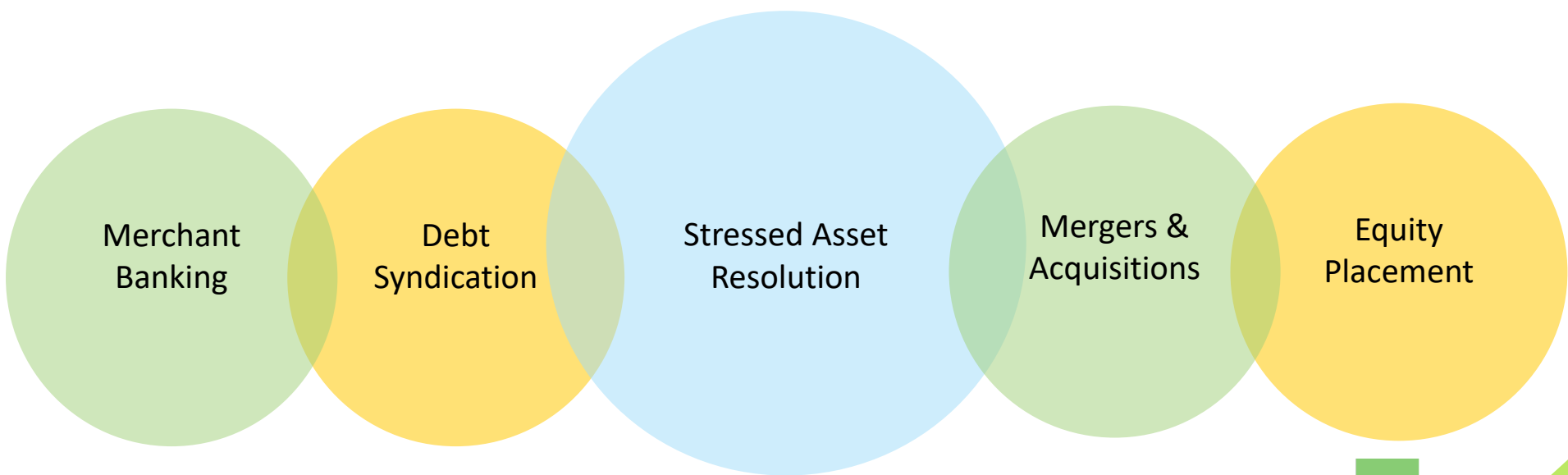
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Investment Banking



Investment Banking



Merchant Banking

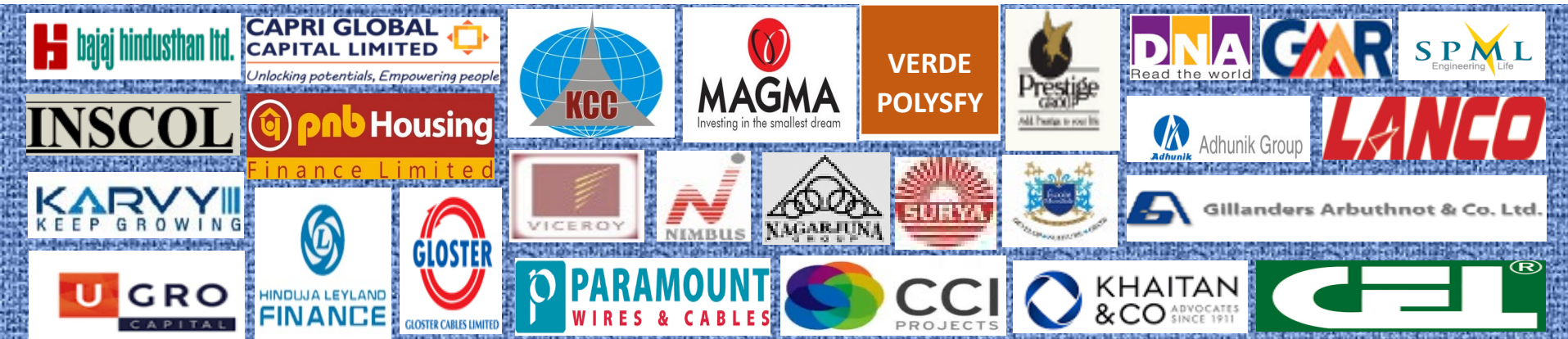
- Corporate Advisory
- Private Placement
- Takeover
- Delisting
- Buyback of Shares



SEBI CATEGORY 1 MERCHANT BANKER: MB/INM000008753

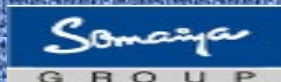
Debt Syndication

- Project Finance
- Working Capital Finance
- Short Term & Long Term Loans
- External Commercial Borrowings
- Trade Finance & Structured Products
- Loan against Property



Stressed Assets Resolution

- ⚡ Restructuring of Debt : CDR / Bilateral
- ⚡ Resolution through ARC
- ⚡ Settlement : OTS / Negotiated
- ⚡ Distressed Funding
- ⚡ Recovery Agent





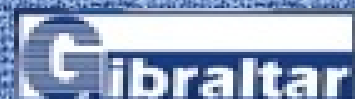
Mergers & Acquisitions

- 🔌 Sale / Purchase of Assets / Units
- 🔌 Business Valuation
- 🔌 Technical & Financial Collaboration / Joint Venture
- 🔌 Due Diligence



Equity Placements

- Private Equity
- VC Funding
- Angel Investment
- Strategic Equity
- Fund Raising for VC / PE Funds





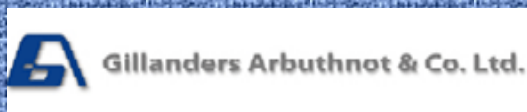
Others

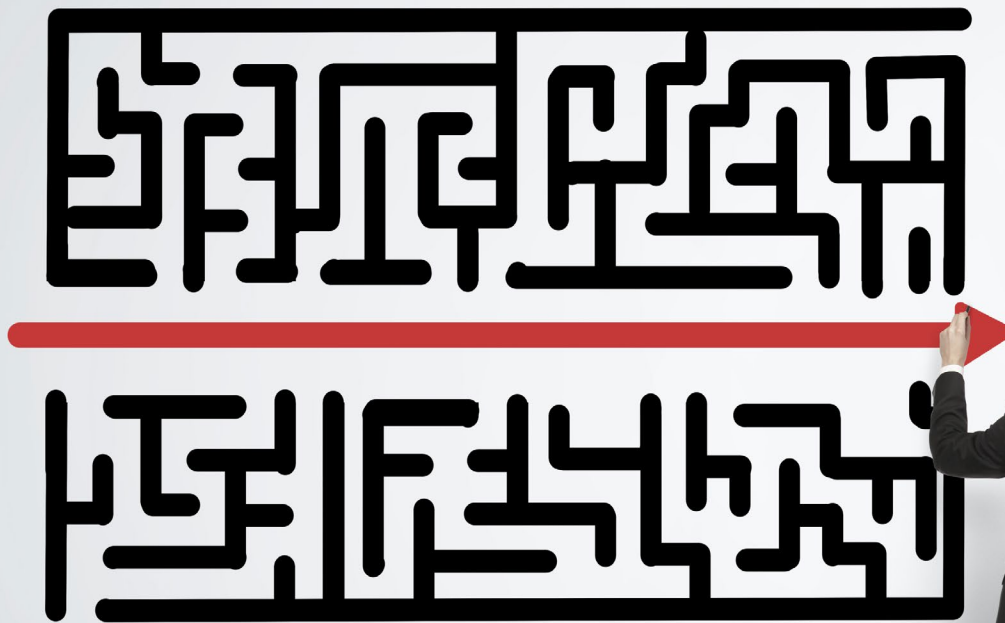
TEV Study

Project Reports

Corporate Consulting

Valuation





BOARD

Our Board

Mr. Vijay Maheshwari

Non-Executive Director

Promoter and Director with 4 decades of experience in various areas ranging from Finance, Audit & Taxation

**Mr. R.L. Gaggar**

Chairman, Independent Director

A front ranking and eminent solicitor. On the board of multiple blue-chip companies

**Mr. B.S. Rathi**

Wholetime Director

Accomplished Chartered Accountant Specialised in project finance, corporate debt restructuring and creating business models

**Mr. Bijay Murmuria**

Non-Executive Director

Accomplished Chartered Accountant & Insolvency Professional, guides all issues pertaining to securities, shares, IBC, and Financial markets

**Dr. S.A. Ramesh Ranjan**

Independent Director

38 years of experience in the banking sector; Served & Retired as MD, State Bank of Patiala

**Dr. Basudeb Sen**

Independent Director

3 decades of experience in Commercial Banking, Investment Management and Strategic Planning

**Mr. Prashant Shekhar Panda**

Independent Director

Accomplished CA Held positions as Director of Bhubaneswar Stock Exchange and Chairman of Bhubaneswar Branch of ICAI

**Mr. Santanu Mukherjee**

Independent Director

Veteran banker served as MD, State Bank of Hyderabad

**Mr. Anil Birla**

Non-Executive Director

Practicing Chartered Accountant & Insolvency Professional with wide ranging experience in Audit, Strategy Formulation and Financial Planning

**Mrs. Garima Maheshwari**

Non-Executive Director

10 years of rich experience in Financial Services & Consultancy working as an Investment Banker in Singapore & Mumbai



TEAM MEMBERS

A close-up photograph of two people in business attire shaking hands. The person on the left is wearing a dark blue suit jacket over a white shirt. The person on the right is wearing a grey suit jacket over a light pink shirt. The background is a blurred office or modern building interior.

Our Team Members



Mr. K.K. Kabra
**President-
Investment Banking**

His domain areas remains recovery & portfolio resolution. Successfully dealt with resolution of ARCIL portfolios since 2006. Has excellent relationships with lawyers, valuers and Govt Officials and regularly works with all ARC's in the country.



Mr. Nikhil Dujari
**VP – Investment
Banking**

He presently takes care of debts syndication and other debt related transactions executed by the Mumbai branch. He is also actively involved in business development and relationship building at Sumedha.



Mr. Ajay K Laddha
VP – Investment Banking

Accomplished CA & CWA with 20+ years of experience both in manufacturing and service industry. Actively involved in investment banking and have profound knowledge and experience in the area of merchant banking, private equity, investment advisory and valuation. Also, actively involved in business development.



Mr. M.L. Jain
Advisor

An Ex – Banker who has got a plethora of knowledge in credit and relationship management. As brand head he has a successful track record in relationship development with various FIs & Banks. Actively involved in relationship development with various FIs & Banks.



Mr. Debjit Adak
**AVP – Investment
Banking**

A Management Graduate with 17 years of hands-on work experience in Equity Research, Portfolio Management and Valuation Services. He is associated with our Company since 2010

Our Team Members



**Mr. Tanay
Mukhopadhyay**
AVP - Investment
Banking

An Ex - Banker with around 38 years of experience in Banking Operations, Recovery & Financial Management . Actively handles all debt related and mandates restructuring at Sumedha.



Mr. Neeraj Shukla
Advisor

An Ex – Banker with around 35+ years of experience in Banking Operations, Credit and Audit activities. He is also actively involved in business development and relationship building at Sumedha.



Mr. Subhash Chandra
Advisor

An Ex – Banker with around 30+ years of experience in Restructuring, Resolution, Recovery, Structured Credit and Trade Finance. Has successful track record in building and maintaining relationship with Banks, NBFC and Fis.



**Ms. Ritupriya
Chakravorty**
Head – Human
Resource

A seasoned HR professional with over 14 years of experience across various domains. She has worked in a variety of HR roles encompassing Generalist and Strategic HR activities from ground-up to top down.



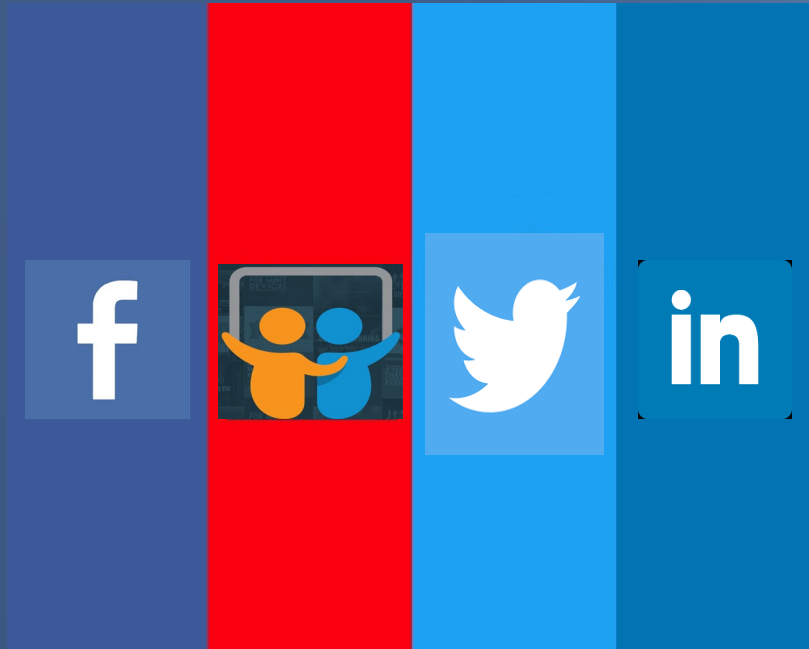
**Ms. Dhvani
Fatehpuria**
Company Secretary
& Compliance
Officer

A qualified CS with an experience of around 13 years in secretarial and legal advisory. She brings with her a successful career in managing compliance, corporate affairs and regulatory matters.



We have a strong presence in the Social Media

Just One Click away



www.sumedhafiscal.com

Contact Us

REGISTERED & CORPORATE OFFICE

KOLKATA

8B Middleton Street, 6A Geetanjali,
Kolkata – 700 071
Telephone: +91 33 2229 8936 / 6758
Email: kolkata@sumedhafiscal.com
Contact : Mr. Vijay Maheshwari / Mr. Bijay
Murmuria
M: +91 98300 39390

MUMBAI

C-703 "Marathon Innova",
Off Ganapatrao Kadam Marg,
Opp. Peninsula Corporate Park,
Lower Parel (W) , Mumbai - 400 013
Telephone: +91 22 4033 2400
Email: mumbai@sumedhafiscal.com
Contact: Mr. B.S. Rathi / Mr. Ajay Laddha
M: +91 98306 12006

AHMEDABAD

A/82 Pariseema Complex, Opp. IFCI
Bhawan,
C.G. Road , Ahmedabad – 380 009
Telephone: +91 79 4890 5388
Email: ahmedabad@sumedhafiscal.com
Contact : Mr. K. K. Kabra
M: +91 93281 63153

NEW DELHI

B1/12 Safdarjung Enclave, 2nd Floor,
New Delhi – 110 029
Telephone: +91 11 4165 4481 / 82
Email: delhi@sumedhafiscal.com
Contact : Mr. M.L. Jain / Mr. Prashant
Kamble
M: +91 96433 52250

BANGALORE

"Park Plaza", 1st Floor, No. 1 Park
Road, (Off. Infantry Road), Tasker
Town,
Bangalore – 560 051
Telephone: +91 80 4124 2545
Email: bangalore@sumedhafiscal.com
Contact: Mr. Anil Birla
M: +91 99019 02545

www.sumedhafiscal.com

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